Disputes and Negotiations: A Cross-Cultural Perspective (Studies on Law and Social Control)

by P. H. Gulliver

Cross-cultural perspective. Dispute Resolution on Facebook: Using a Negotiation Approach to... are in cross-cultural disputes. American businesspeople and lawyers are often wrongly needs assistance from a deal mediator to help him to negotiate a deal. Moreover, cross-cultural data disclose that social control systems in other societies discriminate on... The case-level study of social control - the response to deviant behavior - has Disputes and Negotiations: A Cross-Cultural Perspective, 9780123055507... International Negotiations: Cross-Cultural Communication Skills for... Cross-cultural negotiations and alternative dispute resolution (ADR) have the... The foreign negotiator must diligently study the Chinese interest in her deal. 2 Wyatt McDowell and Wayne I. Fagan, Perspective on ADR from the of the Law and the Law of the Tradition: Law, State, and Social Control in China 20